

CITY OF BROOKLYN
ECONOMIC DEVELOPMENT COMMITTEE
Wednesday, January 18, 2017
10:00 a.m.
Minutes

Chair: Mayor Katie Gallagher
Members: Council Representative Kathy Pucci
Vacant- Business Representative
Finance Director-Dave Schaffer
Kevin Butler, Law Director- Absent
Dave Kulcsar, Building Commissioner

Staff: Andi Udris, Director, Department of Economic Development
Guest: None

1. Minutes of the last meeting: September 21, 2016-

The Minutes were not completed from the last meeting and will be submitted for approval at the next meeting. Pucci moved to defer the approval of the minutes and Kulcsar seconded the motion. The motion passed unanimously.

2. Job Creation Tax Credit proposal to Inogen Inc.

Udris made a short presentation on a request from Inogen Inc. of Goleta, California. The company proposes to lease space in the former American Greetings production area for office space and proposes to create 240 new jobs and \$12 million in annual payroll after three full operating years. The company was looking three locations in NE Ohio. They specifically requested refundable tax incentives to defer costs of tenant improvements to their office space.

Staff recommended the project for Job Creation Tax Credit incentives at a total benefit not to exceed \$100,000 over the three years with a 30% credit the first year, 20% credit the second year and a 10% credit the third year towards their local income withholding taxes.

Pucci noted that the attached draft agreement needed to be amended as follows:

1. The R.I.T.A. form cited was outdated and needed to be revised, and
2. Any extensions of the construction period needed to be formally approved by the Economic Development Committee.

Gallagher asked that the name of the company be included in the mailing address.

Pucci moved to accept the amendments and recommend approval of the Solicitation Letter and the attachments as amended. Schaeffer seconded. The motion passed unanimously.

3. **Job Creation Tax Credit proposal to “Project Pierogi”.**

Udris made a short presentation on a request from Allegro Real Estate Brokers and Advisors on behalf of their client “Project Pierogi”. The company proposes to lease approximately 300,000 sq. ft. of office space in the former American Greetings office building and proposes to relocate 1,200 administrative jobs and \$72 million in annual payroll. The company was looking for alternatives to their current Cleveland, OH location. They specifically requested refundable tax incentives to defer costs of tenant improvements to their office space.

Staff recommended the project for Job Creation Tax Credit incentives at a total benefit not to exceed \$1,080,000 over the three years with a 30% credit the first year, 20% credit the second year and a 10% credit the third year towards their local income withholding taxes.

Gallagher asked that the name of the company be included in the mailing address.

Pucci moved to accept the amendments and recommend approval of the Solicitation Letter and the attachments as amended. Kulcsar seconded. The motion passed unanimously.

4. **Other Business-** Job Creation Tax Credit proposal to National Safety Apparel

Udris made a presentation on a request from National Safety Apparel which had only been received 48 hours prior to the meeting. The company proposes to purchase the former Hugo Boss building from Keystone and proposes to relocate 228 jobs and over \$8 million in annual payroll from the City of Cleveland. They specifically requested refundable tax incentives to defer costs of improvements to their facility and requested additional parking.

Staff recommended the project for Job Creation Tax Credit incentives at a total benefit not to exceed \$140,000 over the three years with a 30% credit the first year, 20% credit the second year and a 10% credit the third year towards their local income withholding taxes.

The staff also recommended that the parking lot currently located on the CIC property, PP#432-05-002, be offered as a temporary solution until a permanent configuration can be provided from other adjacent property owners.

Pucci moved to recommend approval of issuing a Solicitation Letter with attachments as proposed. Kulcsar seconded. The motion passed unanimously.

5. **Other Business-** Udris stated that in order to maintain more accurate records, the staff will issue draft minutes shortly after each meeting so that the items acted upon would still be fresh in member’s minds. Udris also noted that all members of City Council will receive copies for their information.

6. **Adjournment.** Pucci moved to adjourn the meeting and Kulcsar seconded the motion. The motion passed unanimously. The meeting adjourned at 10:37 a.m.